MULTI-AWARD WINNING ENDURANCE EVENTS

# PROVEN, MARKET-LEADING FUNDRAISERS

RIDE ACROSS BRITAIN THRESHOLD TRAIL SERIES ENDURE24













GET IN TOUCH: CHARITIES@THRESHOLDSPORTS.CO.UK

### THRESHOLD/SPORTS

## **ENABLING CHARITIES TO MAXIMISE FUNDRAISING & SUPPORTER ENGAGEMENT**

There's more than one way to work with us:

### Be a Participating Charity

- Zero risk, only paying for participants that fundraise for you
- No pre-purchase of places required
- Free charity toolkit provided to promote events

### Apply to be a Gold Charity

- Be one of only 8 per event, with increased chance of selection
- Small pre-purchase of places minimises risk
- Targeted partner rights to drive recruitment & build awareness

### Register interest to be a Title Charity

- Be the leading charity and main benefactor of the event
- Link up with event's corporate sponsor, benefitting from their support
- Enjoy increased exposure pre & live event

We work with many world-leading brands and companies, and have a proven track record in **linking up partners** that result in >£100k fundraising commitments.

THRESHOLD/ MORE IS IN YOU™



















































trainline







# LAND'S END TO JOHN O'GROATS: 9-DAY BUCKET LIST CHALLENGE RAISING >£1M A YEAR





- The leading Land's End to John O'Groats ride, with 900 riders taking on the 9-day, 980-mile challenge each year
- Fully signed, breath-taking route takes you from the jagged Cornish coast to the peaks of the Scottish Highlands
- Overnight basecamps incl. hot meals, showers, massages, bar
- A sell out event, with limited places in high demand
- High corporate uptake makes it the perfect networking & client event





7-15 September
Briefing & camp on 6th Sept'



3 Countries (UK)
End to end of the UK



9 Stages

Running close to Bristol, Bath, Manchester, Liverpool, Carlisle, Edinburgh and Inverness



Classic, 9 days



Classic, 9 days £499 + £2,400 fundraising



### PROVEN FUNDRAISER



£2,760 pp\* average fundraising



+9% increase

In 2022 fundraising compared to 2021



>£950k fundraising

Raised on the event in

\*not including ga



### **REVIEWS & AWARDS**

**Bucket list** 



"RAB was an unforgettable event, it could not have been better organised and supported, I would highly recommend any cyclist to take this on" 2022 rider



# Leading networker

Winner of Best B2B and Best use of Mass Participation at the UK Sponsorship Awards 2021

RAB Plus also available with full packages here

# THRESHOLD TRAIL SERIES

# **UK'S FAVOURITE TRAIL EVENTS** FOR ELITES TO FIRST TIMERS











- Two weekend trail walks and runs in stunning UK locations
- Entry options for all: walk, jog or run distances up to 100km in one go or over the weekend
- All inclusive and accessible: full support including pit stops and overnight basecamp incl. hot meals, showers, massages, bar
- · Leading fundraiser with average of >£1,159 pp





Race to the King

Race to the Stones

13<sup>th</sup> – 14<sup>th</sup> July



### **Stunning Routes**

across the UK in National Parks and Areas of Outstanding Natural Beauty:

- · Race to the King: South Downs Way
- · Race to the Stones: Ridgeway

\*provisional dates



### **PACKAGES**



### Weekender

2-days incl. camping c.£60pp - £70pp + £500 fundraising (Stones only)



### Non Stop

c.24hr challenge c.£40pp - 50pp + £500 fundraising



### 50km

c.1 day challenge c.£30pp - £40pp + £300 fundraising

full packages here



### PROVEN FUNDRAISER



£1,083 - £1233pp\* average fundraising



### >590£K\*

raised in 2023 across both events



# **REVIEWS & AWARDS**



### My first ultra

"A fantastic event, definitely worthwhile taking part whether new to ultra or an experience ultra runner!" 2022 participant



### UK's Best **Endurance Events**

Winner of the UK's Best Endurance Series/Event for the last four years at The Running Awards

\*including ga based on 2023 figures

### **ENDURE24**

# **GLASTONBURY FOR RUNNERS: UK'S LEADING 24 HR CHALLENGE DESIGNED FOR SUPER SOCIAL TEAMS OR SOLO RUNNERS**





- · A 24-hour solo or team relay race run over 5-mile trail loops on stunning private estates
- · Choice of distance with runners taking on anything from one 5-mile lap to >100 miles from midday Saturday to midday to Sunday
- Runners and support teams camp all weekend with the run from midday Saturday to midday Sunday
- · Mass camp allows extended contact time and leads to fantastic atmosphere throughout the event
- · Ideal regional option with access to the North and South of the UK



Wasing Park, Reading 8th – 9th June

Branham Park, Leeds

29th - 30th June



**PACKAGES** 



Team 2 – 12 members Starting from £20pp





PROVEN FUNDRAISER



£734 - £794pp\* Average fundraising



>£137K\*

Raised across both events in 2023





**Team bonding** 

"Although a 'once in a lifetime experience... I'll be back next year!", 2022 participant



**UK's Best New Event** 

Winner of the UK's Best New Event at The Running Awards 2019

\*provisional dates

full packages here

\* including ga

# THE DETAIL: PARTNER RIGHTS WITH IMPACT

Recruitment support	Participating Charity	Gold Partner Charity	Title Charity
Charity toolkit incl. Website copy, imagery, logos	Y	Y	Υ
Bespoke charity registration link	-	Υ	Υ
Charity partner profile on website	-	Y	Y – additional exposure
Charity logo on all website & event email footers	-	Y	Y
Charity listing within public registration form	-	Y	Y
Threshold-hosted event marketing workshop	-	Y	Y
Dedicated account manager	-	Y	Y
Fundraising support	Participating Charity	Gold Partner Charity	Title Charity
Charity smart link, with live participant data	Υ	Y	Y
Fundraising reminder emails on key dates	Υ	Y	Υ
Own place fundraising opt in & data capture	-	Υ	Y – plus 'click to donate'
Cheaper charity fees pp to drive ROI higher	-	Υ	Y – plus sponsor pledge
Corporate support	Participating Charity	Gold Partner Charity	Title Charity
Presentations for charity's corporate partners	-	Υ	Υ
Brochures and sales materials	-	Y	Υ
Live event	Participating Charity	Gold Partner Charity	Title Charity
Live event activation, with charity space	-	Υ	Y – additional exposure

# **RAB: GOLD CHARITY FEES AND FUNDRAISING**

Event	Charity partner fee*	Min purchase	Charity fee pp*	Participant fee pp**	Min. fundraising	Av. Fundraising***
Ride Across Britain						
Classic	£5,000	15	£1,167	£499	£2,400	£2,790

### **RAB: EXAMPLE ROI**

Package	Pax Projection	Total Charity Fee****	Fundraising projection	ROI
Classic	25	£34,175	£69,750	2.0

<sup>\*</sup>All Charity fees excluding VAT

<sup>\*\*</sup>All Participant fees including VAT

<sup>\*\*\*</sup>Av fundraising from 2022 ex. GA

<sup>\*\*\*\*</sup>ROI based on average fees across packages

# **TRAILS: GOLD CHARITY FEES AND FUNDRAISING**

Event	Charity partner fee*	Min purchase	Charity fee pp*	Participant fee pp**	Min. fundraising	Av. Fundraising***
Race to the King						
Weekender	00.000	15	£163	£60	£500	£1,233
50km excl. camping	£3,000		£46	£30	£300	
Race to the Stones						
Weekender			£167	£70	£500	£1,083
Non-Stop	£3,500	15	£117	£50		
50km excl. camping			£50	£40	£300	

# **TRAILS: EXAMPLE ROI**

Package	Pax Projection	Total Charity Fee****	Fundraising projection***	ROI
RTTK only	15	£4,360	£18,495	4.2
RTTS only	15	£5,170	£16,245	3.1
Both events (incl. £500 Partner fee multi-event discount)	30	£9,030	£34,740	3.8

<sup>\*</sup>All Charity fees excluding VAT

<sup>\*\*</sup>All Participant fees including VAT

<sup>\*\*\*</sup>Av fundraising from 2023 in. GA

<sup>\*\*\*\*</sup>ROI based on average fees across packages

# **ENDURE24: GOLD CHARITY FEES AND FUNDRAISING**

Event	Charity partner fee*	Min purchase	Charity fee pp*	Participant fee pp**	Min. fundraising	Av. Fundraising***
Endure24 Reading						
Solo			£71	£45		£794
Pairs			£59	£35		
Small Team	£3,500	36	£59	£30	£250	
Large Team			£59	£25		
XL Fun Team			£59	£20		
Endure24 Leeds						
Solo			£71	£45		£734
Pairs			£59	£35		
Small Team	£3,500	36	£59	£30	£250	
Large Team			£59	£25		
XL Fun Team			£59	£20		

# **ENDURE24: EXAMPLE ROI**

Package	Pax Projection	Total Charity Fee****	Fundraising projection	ROI
Reading only	36	£5,768	£28,584	5.0
Leeds only	36	£5768	£26,424	4.6
Both events (incl. £500 Partner fee multi-event discount)	72	£11,036	£55,080	5.0

<sup>\*</sup>All Charity fees excluding VAT \*\*All Participant fees including VAT \*\*\*Av fundraising from 2022 ex. GA \*\*\*\*ROI based on average fees across packages

### **ABOUT THRESHOLD**

### WE BELIEVE THAT MORE IS IN YOU™

Our Purpose is to help people realise their potential through world class events

We have been doing this since 2009 by:

- Supporting individuals to go beyond what they feel is possible
- Showing clients how they can fulfil their potential as responsible businesses
- Enabling **charities** to maximise their fundraising and supporter engagement
- Inspiring our **employees** to be the best versions of themselves

"Huge congratulations on an incredibly successful Ride Across Britain. It was so brilliant to be part of it and see it all in action", Client Lead, **The Prince's Trust** 

"I'm so impressed with you all and I'm in awe at how well organised everything is. It's fantastic and nothing but professional. Thank you for letting us be part of it" **Head of Fundraising, Wiltshire Air Ambulance** 

Get in touch today to see how your charity can be involved

- Georgia Anderson, Charities Team
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### THRESHOLD/ MORE IS IN YOU™

Find out more at www.thresholdsports.co.uk













