

CLIENT SERVICING ROLES AT THRESHOLD SPORTS

About Threshold

At Threshold Sports we create extraordinary outdoor challenges with extraordinary outcomes for people of all abilities whether they be employees in global companies, celebrities or just plucky individuals looking for a challenge. We do this because we believe that More Is In You™.

We believe people have tremendous potential to achieve more than they ever thought possible and to prove it we create challenges to test people's very fibre and spirit. We support them every inch of the way and they discover there's always one more footstep, one more pedal turn, one more morsel of determination to get them to the finish line.

Our events serve a holistic purpose: getting people fitter and healthier, bonding people through shared endeavour, fostering better team work, raising stacks of cash for charities, providing a healthier way to get to know clients and giving those that take part a greater sense of self-esteem, optimism and resilience.

We're the company that got David Walliams down the Thames and Davina McCall from Edinburgh to London in aid of Sport Relief. We're the company that takes a thousand riders a thousand miles from Lands End to John O'Groats every year through the Deloitte Ride Across Britain. And we're the company behind BP's Olympic ambassador sponsorship campaign, working with the likes of Jess Ennis and Richard Whitehead before the public even knew who they were.

The people who work at Threshold are united by a love of the outdoors, pushing themselves and those around them and squeezing as much fun out of work as possible.

Role Description

Key to Threshold's success is a set of happy clients that come back year after year, and at the heart of achieving this is the Client Servicing team. It is their responsibility to work closely with the other elements of the business to deliver work that exceeds client expectations.

Those working in client servicing will help manage Threshold's relationships with its impressive client list, including companies such as Deloitte, BP, Vodafone and Deutsche Bank. The work varies from managing our sponsors during a live public event, to looking after our client's interests in the build up to our corporate events. For those with experience in the sponsorship market, we also put together activation plans and sponsorship strategies for some of our clients.

Potential Vacancy

We are always on the look out for people to join our team, whether a fresh-faced graduate or an experienced account manager. What's important is that you're calm, professional and have excellent inter-personal skills, with a good ability to judge the right tone for different situations. You'll need to be able to stay relentlessly cheerful when put under pressure, with an excellent attention to detail and able to produce client work to an impeccable standard.

Key skills:

- Excellent inter-personal skills, particularly in client-facing situations
- Confident communicator, both speaking and writing
- Strong attention to detail

- Exceptionally well organised with good administrative skills
- Well presented and professional
- Able to take responsibility and use initiative

Applying

If you're interested in applying to work with Threshold Sports then there are three things you need to do.

Firstly, have a look at [our values](#) to see if you fit the bill. If you are unable to access this link, please copy and paste the following link into a browser: <http://bit.ly/1mZPjgl>

Secondly, write a short covering letter, identifying how you meet the above criteria, and why you would want to work at Threshold.

Thirdly, send it in with your CV to info@thresholdsports.co.uk making sure to tell us when you'll be available. We don't hire throughout the year, but we'll keep you on file and get back to you if something comes up that might be of interest.